

Prairie Landworks, Inc.
Profit & Loss x DEPT w/ Budget

As of April 30, 2024

Branch - 700 Thru 700	PTD	Budget	B (W)	YTD	Budget	B (W)
SALES						
40000-Contract Income	3,374	78,000	(74,626)	99,187	173,814	(74,627)
40100-Service/T&M Income		1,170	(1,170)		1,170	(1,170)
43000-Over/Underbillings						
Total Sales	3,374	79,170	(75,796)	99,187	174,984	(75,797)
Net Sales	3,374	79,170	(75,796)	99,187	174,984	(75,797)
51000-COGS - Material	57,398	19,030	(38,368)	87,412	48,044	(39,368)
52500-COGS - Other Job Expense		300	300	277	577	300
54000-COGS - Direct Labor	19,528	24,180	4,652	59,121	63,773	4,652
54100-D/L Payroll Taxes	1,589	1,995	406	5,425	5,831	406
54300-D/L Benefits	2,590	3,440	850	10,489	11,339	850
54900-Non-Tax Per Diem	0	0	0	9	0	(9)
55900-Other Direct Expense	0	0	0	0	0	0
59000-Equipment Contra	0	0	0	0	0	0
Total COGS	81,105	48,945	(32,160)	162,732	129,564	(33,168)
Gross Profit	-77,731	30,225	(43,636)	-63,544	45,420	(42,629)
61110-O/H Labor		1,000	1,000	394	1,466	1,072
61120-O/H Payroll Taxes		103	103	287	390	103
61140-O/H Benefits	180	50	(130)	604	474	(130)
61210-Cellular Phone	149	150	0	598	598	1
61220-Drug & Alcohol Testing	215	300	85	617	702	86
61250-Meals - Employees		50	50	207	265	58
61350-Ads for Employment		12	12		46	46
62110-Fuel		3,000	3,000	3,479	6,479	3,000
62120-Vehicle Repair		500	500		500	500
62130-Vehicle Maintenance		1,000	1,000	1,820	2,821	1,001
62140-Vehicle Fees				2,945	2,945	0
62160-EQ Maintenance & Repair	481	800	319	3,713	4,033	320
62210-Small Tools	1,368	50	(1,318)	2,333	1,014	(1,319)
62220-Small Equipment		300	300	2,085	2,385	300
62240-Safety Equip & Supply	8	50	42	8	50	42
62250-Shop Supplies	98	200	102	526	200	(326)
62290-Other Shop Expense		167	167		167	167
62510-Office Supplies				285	285	0
63560-Software & Maint. Expense		75	75		75	75
63600-Advertising & Promotion		550	550		550	550
64500-Dues & Subscriptions		10	10	40	50	10
65920-Compensating Use Tax Expense		14	14		14	14
81900-Bad Debt Expense		150	150		150	150
85100-Auto Insurance	462	461	0	1,847	1,847	0
85200-Commercial Inland Marine	390	390		1,560	1,560	
85300-Commercial Property	183	183	0	730	730	0
85400-General Liability Insurance	251	251	0	1,004	1,004	0
85500-Cyber Liab Ins	10	10	0	38	38	0
85600-Professional Liability Ins	50	50	0	201	201	0
72200-Sales Tax Expense		14	14		14	14
Total Operating Expenses	3,845	9,889	6,044	25,322	31,055	5,733
Credit Card Disc	-21	-50	29	-21	-50	29
Other Income	17		17	21		21

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EBITDA	-81,559	20,336	(49,664)	-88,845	14,365	(48,341)
81310-Interest Expense	96	95	(1)	433	433	0
86100-Deprec Exp - Vehicles		550	550	1,651	2,202	550
86150-Deprec Exp - Trailers		80	80	240	321	80
86290-Deprec Exp - Landscape EQ		2,369	2,369	7,723	9,476	1,753
86500-Deprec Exp - Computer		92	92	275	367	92
86705-Deprec Exp - Intangible Assets		300	300	900	1,200	300
Net Income (Loss)	-81,655	16,849	(53,054)	-100,068	366	(51,116)