

Prairie Landworks, Inc.
Profit & Loss x DEPT w/ Budget

As of March 31, 2024

Branch - 700 Thru 700	<u>PTD</u>	<u>Budget</u>	<u>B (W)</u>	<u>YTD</u>	<u>Budget</u>	<u>B (W)</u>
SALES						
40000-Contract Income	70,133	70,133	0	95,813	95,814	(1)
40100-Service/T&M Income						
43000-Over/Underbillings						
Total Sales	70,133	70,133	0	95,813	95,814	(1)
Net Sales	70,133	70,133	0	95,813	95,814	(1)
51000-COGS - Material	21,275	21,275	0	30,014	29,014	(1,000)
52500-COGS - Other Job Expense	83	83	0	277	277	0
54000-COGS - Direct Labor	21,707	21,707	0	39,593	39,593	0
54100-D/L Payroll Taxes	1,836	1,836	0	3,836	3,836	0
54300-D/L Benefits	2,980	2,980	0	7,899	7,899	0
54900-Non-Tax Per Diem	9	0	(9)	9	0	(9)
55900-Other Direct Expense	0	0	0	0	0	0
59000-Equipment Contra	0	0	0	0	0	0
Total COGS	47,890	47,881	(9)	81,627	80,619	(1,008)
Gross Profit	22,243	22,252	9	14,186	15,195	1,007
61110-O/H Labor	374	374	1	394	466	72
61120-O/H Payroll Taxes	28	28	0	287	287	0
61140-O/H Benefits	63	63	0	424	424	0
61210-Cellular Phone	149	150	0	448	449	1
61220-Drug & Alcohol Testing	300	300		402	402	1
61250-Meals - Employees	66	70	5	207	215	8
61350-Ads for Employment		12	12		35	35
62110-Fuel	2,039	2,039	0	3,479	3,479	0
62130-Vehicle Maintenance	45	45	0	1,820	1,821	1
62140-Vehicle Fees				2,945	2,945	0
62160-EQ Maintenance & Repair	528	528	0	3,232	3,233	1
62210-Small Tools	304	304	0	965	964	(1)
62220-Small Equipment	1,455	1,455	0	2,085	2,085	0
62250-Shop Supplies	67		(67)	428		(428)
62510-Office Supplies				285	285	0
64500-Dues & Subscriptions				40	40	
85100-Auto Insurance	462	462	0	1,385	1,386	1
85200-Commercial Inland Marine	390	390		1,170	1,170	
85300-Commercial Property	183	183	0	548	548	0
85400-General Liability Insurance	251	251	0	753	753	0
85500-Cyber Liab Ins	10	10	0	29	29	0
85600-Professional Liability Ins	50	50	0	151	151	0
Total Operating Expenses	6,763	6,713	(51)	21,477	21,166	(311)
Credit Card Disc	-133	0	(133)	-133	0	(133)
Other Income	2		2	4		4
EBITDA	15,481	15,539	61	-7,286	-5,971	1,323
81310-Interest Expense	112	112	0	337	338	1
86100-Deprec Exp - Vehicles	550	550	0	1,651	1,651	0
86150-Deprec Exp - Trailers	80	80	0	240	241	0
86290-Deprec Exp - Landscape EQ	2,369	2,369	0	7,723	7,107	(616)
86500-Deprec Exp - Computer	92	92	0	275	275	0

Prairie Landworks, Inc.
Profit & Loss x DEPT w/ Budget

As of March 31, 2024

Branch - 700 Thru 700	<u>PTD</u>	<u>Budget</u>	<u>B (W)</u>	<u>YTD</u>	<u>Budget</u>	<u>B (W)</u>
86705-Deprec Exp - Intangible Assets	300	300		900	900	
Net Income (Loss)	11,978	12,036	61	-18,414	-16,483	1,938